

FEDERAL MERCHANTS

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COMPANY SNAPSHOT

Federal Merchants Corp is a minority-owned small business with 8 employees. We provide all manner of office products to federal government, local government, and commercial clients. Our dedicated team works hard to provide competitive pricing and unrivaled customer service.

DIFFERENTIATORS

- 10 years of experience selling IT solutions to the federal government
- Proven track record of best value wins, LPTA wins, and on-time delivery
- Pre-sale, post-sale, and on-site technical support
- Close relationships with major manufacturers
- Intel Gold, Cisco Select, Eaton Certified, Polycom Authorized
- Possessing a proprietary ERP system integrating manufacturer, distributor, and customer databases and interactions for seamless procurement process

NAICS CODES

511210	541330	541519	811211
517911	541512	541690	811212

TESTIMONIALS

"I've had nothing but an excellent experience working with you!"
~New York State, City of Rochester

"I'm writing to thank you and your company for the very quick and efficient turnaround on the order I placed just this week. The product arrived today. I'm very impressed and will keep Federal Merchants in mind for future orders."
~DOE, Bonneville Power Administration

"Just wanted to let you know that your service was quick, much appreciated."
~IRS, Criminal Investigation

CORE COMPETENCIES

- Robotic Process Automation
- Web Application Development
- Custom Software Development
- Full Stack Python Development
- Quality Assurance Testing

PAST PERFORMANCE

- Dept of Defense
 - o Navy
 - o Air Force
 - o Marines
 - o Army
 - o National Guard
- Dept of Veterans Affairs
- Dept of Homeland Security



SOCIOECONOMIC STATUS

Certified Small Disadvantaged Business
Certified Minority-Owned Small Business
Certified Small Business
Certified HubZone Business



47QTCA18D00AZ
47QSEA18D000F
47QSEA18D0085
47QSEA18D000F

